



# What we do

We help home improvement contractors offer payment options so homeowners can renovate their houses into dream homes. Contractors can offer home improvement financing through a Regionsbranded loan program or a dealer network with a private label program. Contractors interested in offering payment options can apply at **info.enerbank.com/regions-icd-referral**.

## **Regions Home Improvement Financing by the Numbers**

Founded	Employees	Locations
1999	470	<b>3</b> Salt Lake City, UT – Provo, UT – Mooresville, NC
State Lending	Credit Applications Processed	Company-to-Date Funded Loans
All 50	2.3 M	\$16.7 B
Home Improvement Contractors	Program Sponsors	Loan Products
7,740	65	113



We fund over 120 different types of home improvement projects, from roofing to flooring, top to bottom!



#### **How It Works**



#### Contractors

- » Sign up with Regions
- » Complete training
- » Quote the homeowner's project and offer payment options



#### Customers

» Apply via Mobile Loan App, Online Loan Application, or Loan-by-Phone



### Regions

» Apply via Mobile Loan App, Online Loan Application, or Loan-by-Phone



#### Homeowners

» Repay the loan to the bank

### Who Qualifies for a Regions Home Improvement Financing Program

### Requirements

- → 3+ years in business (5+ preferred)
- \$500,000+ annual residential sales
- \$5,000 minimum average job size
- ✓ Licensed & unsured

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Sell one of 120 different project types

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Satisfactory business credit report

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Satisfactory Better Business Bureau report



Pass a financial review

### **Express Loan Program Eligible Improvement List\***

- Addition
- Air Conditioner
- All Weather Coating
- Appliance Conversion to Gas
- Appliances
- · Architectural Design
- Attic
- Awning / Patio Cover
- Barn
- Basement
- Bathroom Remodeling
- Boat Docks & Piers
- Boiler
- Brick & Stone Work
- Cabinets & Refacing
- Carpet & Flooring
- · Ceiling Fans
- Ceilings
- Central Vacuum
- Ceramic Coating Exterior
- Chimney / Chimney Liner
- Closets
- Concrete & Paving
- · Conversion Burner
- Countertop
- Deck
- Dehumidifier
- Doors all types
- Drain Line Repair / Replacement
- Drywall

- Ductwork
- Electrical Work
- Enclosures
- Evaporative Coolers
- Excavation
- Fencing
- · Filters, Air Cleaners, Humidifier
- Fireplaces
- Fixtures all types
- Foundations / Seawall Repair
- Furnace
- · Garage Doors
- · Garage / Carports
- Gas Grill
- · Gas Work
- Gazebo
- Generator
- Geothermal Heating & Cooling
- Gutters / Gutter Protection
- Handrails
- Hardscape
- Heat Pump
- Home Theater
- House Moving / Relocation
- HVAC System
- Infrared Heater
- Insulation
- Kennel
- · Kitchen Remodeling
- Landscaping

<sup>\*</sup>Information is subject to change. Please reach out to your associated relationship manager for further questions.

# **Express Loan Program Eligible Improvement List\***

- Lighting Indoor / Outdoor
- Masonry
- · Mini Split Cooling System
- Outbuilding Permanently Affixed
- Outdoor Boiler / Furnace / Stove
- Package Terminal AC & Heat Pump
- Painting Exterior / Interior
- Patio
- Pavers
- · Pipe Work
- Plumbing
- Ponds
- Pool Pump
- Pool Remodel or Refurbishment
- Porch
- Radiant Barrier
- Radiant Heat
- Remodeling Interior
- Repair Work Appliance / HVAC
- Roof Coating
- Roofing / Roofing Repairs
- Screening
- Seal Coating
- · Security Screen
- Security System
- Septic System
- Sewer Lines
- Shades & Shutters
- · Shading Device
- Sidewalks

- Siding
- Sinkhole Remediation
- Skylight / Solar Tube
- Smoke & Fire Damage Restoration
- Spa / Sauna built in
- Sport Court
- Sprinkler System Outdoor / Indoor
- Storm Shelter
- Structural Bracing
- Structural Improvement
- Stucco
- Sun Room
- Sump Pump
- · Surge Protection
- Synthetic Lawn / Turf
- Tiling
- Trim Work Interior / Exterior
- Tub Resurfacing
- Wallpapering
- Water Damage Restoration
- Water Heater
- Waterproofing Exterior / Interior
- Weatherization
- Well Drilling & Services
- Wind Power System
- Window Film
- Window Treatments
- Windows all types
- Zone Control System

<sup>\*</sup>Information is subject to change. Please reach out to your associated relationship manager for further questions.